

## 4Q2017 Medicare Margins Analysis

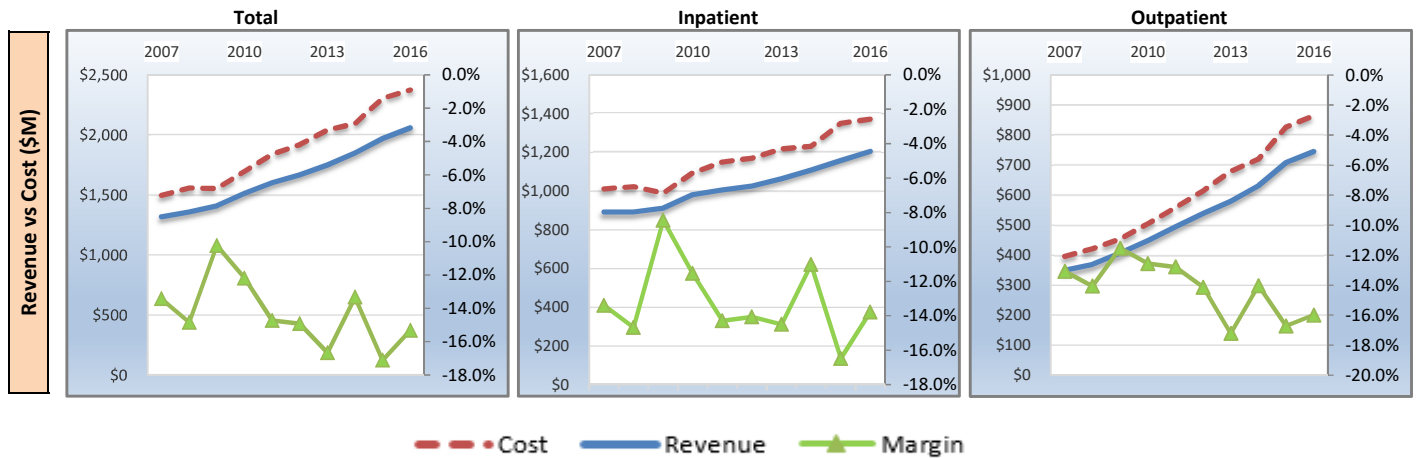
### Peer Group Margins

Profile Year	2016
Group Type	Oregon
Prov Status	Total
Hospital Size	Total
Teaching/Area Status	Total
Hospital Count <sup>2</sup>	57

Days	1,572,460
Medicare Days	406,102
Medicare Share	25.8%

Discharges	346,642
Medicare Discharges	83,545
Medicare Share	24.1%

ALOS	4.5
ALOS w/o swing beds	4.5
Medicare ALOS	4.9
Medicare ALOS w/o swing beds	4.8



FFY	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
<b>Medicare Discharges</b>										
<b>Total</b>	88,094	82,607	76,954	81,154	82,758	80,217	80,372	80,251	82,939	83,545
Hospital	85,431	79,912	74,292	78,606	80,147	77,708	77,830	77,854	80,826	81,444
Sub I	1,858	1,823	1,772	1,888	1,726	1,673	1,709	1,542	1,296	1,337
Sub II	805	872	890	660	885	836	833	855	817	764
Sub Other	0	0	0	0	0	0	0	0	0	0
<b>Total</b>										
Revenue	\$1,318,975,291	\$1,357,421,185	\$1,407,937,825	\$1,512,714,635	\$1,601,670,079	\$1,668,573,476	\$1,750,342,534	\$1,848,112,739	\$1,968,356,045	\$2,058,908,738
Cost	\$1,496,133,730	\$1,558,795,047	\$1,552,040,632	\$1,697,097,637	\$1,837,695,866	\$1,917,487,144	\$2,042,043,504	\$2,094,581,787	\$2,305,260,971	\$2,374,497,230
Gains/(Losses)	(\$177,158,439)	(\$201,373,863)	(\$144,102,807)	(\$184,383,002)	(\$236,025,786)	(\$248,913,668)	(\$291,700,970)	(\$246,469,049)	(\$336,904,926)	(\$315,588,492)
Margin	-13.43%	-14.84%	-10.24%	-12.19%	-14.74%	-14.92%	-16.67%	-13.34%	-17.12%	-15.33%
<b>Inpatient</b>										
Revenue	\$891,937,647	\$891,552,785	\$911,956,653	\$980,809,456	\$1,006,157,798	\$1,026,079,993	\$1,064,097,525	\$1,109,060,694	\$1,158,702,639	\$1,205,138,664
Cost	\$1,011,504,072	\$1,022,403,941	\$988,972,061	\$1,093,928,259	\$1,149,870,615	\$1,170,419,580	\$1,218,424,320	\$1,231,351,687	\$1,349,731,119	\$1,371,236,357
Gains/(Losses)	(\$119,566,425)	(\$130,851,156)	(\$77,015,408)	(\$113,118,803)	(\$143,712,817)	(\$144,339,587)	(\$154,326,795)	(\$122,290,993)	(\$191,028,480)	(\$166,097,693)
Margin	-13.41%	-14.68%	-8.45%	-11.53%	-14.28%	-14.07%	-14.50%	-11.03%	-16.49%	-13.78%
<b>Outpatient</b>										
Revenue	\$350,060,768	\$369,102,628	\$406,715,954	\$448,221,280	\$494,200,135	\$538,502,475	\$579,638,776	\$631,219,371	\$708,321,551	\$745,187,706
Cost	\$395,825,492	\$421,006,830	\$453,597,282	\$504,481,581	\$557,368,394	\$614,633,205	\$679,430,391	\$719,714,399	\$826,689,927	\$864,358,651
Gains/(Losses)	(\$45,764,724)	(\$51,904,202)	(\$46,881,328)	(\$56,260,301)	(\$63,168,259)	(\$76,130,730)	(\$99,791,615)	(\$88,495,028)	(\$118,368,376)	(\$119,170,945)
Margin	-13.07%	-14.06%	-11.53%	-12.55%	-12.78%	-14.14%	-17.22%	-14.02%	-16.71%	-15.99%

FFY	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
<b>Graduate Medical Education</b>										
Revenue	\$9,734,336	\$9,783,560	\$9,844,109	\$12,574,683	\$18,326,181	\$19,537,328	\$20,420,828	\$21,417,460	\$21,670,247	\$22,320,945
Cost	<u>\$15,120,874</u>	<u>\$16,834,834</u>	<u>\$17,644,327</u>	<u>\$20,214,717</u>	<u>\$26,083,852</u>	<u>\$26,850,557</u>	<u>\$29,368,467</u>	<u>\$29,911,793</u>	<u>\$31,496,549</u>	<u>\$30,372,167</u>
Gains/(Losses)	(\$5,386,538)	(\$7,051,274)	(\$7,800,218)	(\$7,640,034)	(\$7,757,671)	(\$7,313,229)	(\$8,947,639)	(\$8,494,333)	(\$9,826,302)	(\$8,051,221)
Margin	-55.34%	-72.07%	-79.24%	-60.76%	-42.33%	-37.43%	-43.82%	-39.66%	-45.35%	-36.07%
<b>Psychiatric Unit</b>										
Revenue	\$15,183,839	\$14,150,360	\$15,860,550	\$17,366,939	\$14,821,230	\$17,041,688	\$14,296,385	\$16,047,575	\$18,858,641	\$17,437,341
Cost	<u>\$18,676,997</u>	<u>\$17,522,121</u>	<u>\$20,395,457</u>	<u>\$22,601,622</u>	<u>\$19,600,869</u>	<u>\$23,445,475</u>	<u>\$20,032,742</u>	<u>\$21,895,861</u>	<u>\$25,330,763</u>	<u>\$22,881,875</u>
Gains/(Losses)	(\$3,493,158)	(\$3,371,761)	(\$4,534,907)	(\$5,234,683)	(\$4,779,639)	(\$6,403,787)	(\$5,736,357)	(\$5,848,286)	(\$6,472,122)	(\$5,444,534)
Margin	-23.01%	-23.83%	-28.59%	-30.14%	-32.25%	-37.58%	-40.13%	-36.44%	-34.32%	-31.22%
<b>Rehabilitation Unit</b>										
Revenue	\$16,493,727	\$11,524,513	\$15,789,181	\$16,350,629	\$17,118,407	\$16,567,406	\$14,020,089	\$13,661,870	\$13,926,127	\$18,173,105
Cost	<u>\$18,700,060</u>	<u>\$12,888,242</u>	<u>\$17,746,650</u>	<u>\$18,716,506</u>	<u>\$21,042,579</u>	<u>\$20,718,858</u>	<u>\$17,106,669</u>	<u>\$15,673,729</u>	<u>\$15,151,756</u>	<u>\$21,018,698</u>
Gains/(Losses)	(\$2,206,333)	(\$1,363,729)	(\$1,957,469)	(\$2,365,877)	(\$3,924,172)	(\$4,151,452)	(\$3,086,580)	(\$2,011,859)	(\$1,225,629)	(\$2,845,593)
Margin	-13.38%	-11.83%	-12.40%	-14.47%	-22.92%	-25.06%	-22.02%	-14.73%	-8.80%	-15.66%
<b>Skilled Nursing Facility</b>										
Revenue	\$367,549	\$186,054	\$177,950	\$71,057	\$138,984	\$54,503	\$16,279	\$124,803	\$0	\$0
Cost	<u>\$469,243</u>	<u>\$277,294</u>	<u>\$283,820</u>	<u>\$104,512</u>	<u>\$164,040</u>	<u>\$78,078</u>	<u>\$33,245</u>	<u>\$224,787</u>	<u>\$0</u>	<u>\$0</u>
Gains/(Losses)	(\$101,694)	(\$91,240)	(\$105,870)	(\$33,455)	(\$25,056)	(\$23,575)	(\$16,966)	(\$99,984)	\$0	\$0
Margin	-27.67%	-49.04%	-59.49%	-47.08%	-18.03%	-43.25%	-104.22%	-80.11%	0.00%	0.00%
<b>Home Health Agency</b>										
Revenue	\$33,947,848	\$35,642,483	\$34,038,156	\$28,886,096	\$28,657,770	\$30,259,804	\$27,128,878	\$26,527,228	\$25,790,445	\$22,577,006
Cost	<u>\$41,713,907</u>	<u>\$41,975,343</u>	<u>\$40,036,379</u>	<u>\$34,306,004</u>	<u>\$36,150,936</u>	<u>\$37,072,609</u>	<u>\$35,924,636</u>	<u>\$37,039,950</u>	<u>\$34,915,833</u>	<u>\$30,010,228</u>
Gains/(Losses)	(\$7,766,059)	(\$6,332,860)	(\$5,998,223)	(\$5,419,908)	(\$7,493,166)	(\$6,812,805)	(\$8,795,758)	(\$10,512,722)	(\$9,125,388)	(\$7,433,222)
Margin	-22.88%	-17.77%	-17.62%	-18.76%	-26.15%	-22.51%	-32.42%	-39.63%	-35.38%	-32.92%
<b>Swing Beds</b>										
Revenue	\$13,179,985	\$15,778,065	\$15,297,556	\$16,724,572	\$18,370,806	\$18,072,198	\$19,996,292	\$20,699,797	\$20,768,951	\$22,693,224
Cost	<u>\$13,052,161</u>	<u>\$15,623,951</u>	<u>\$15,164,488</u>	<u>\$16,580,691</u>	<u>\$18,192,591</u>	<u>\$17,958,997</u>	<u>\$20,183,292</u>	<u>\$20,909,802</u>	<u>\$20,979,685</u>	<u>\$22,936,758</u>
Gains/(Losses)	\$127,824	\$154,114	\$133,068	\$143,881	\$178,215	\$113,201	(\$187,000)	(\$210,005)	(\$210,734)	(\$243,534)
Margin	0.97%	0.98%	0.87%	0.86%	0.97%	0.63%	-0.94%	-1.02%	-1.02%	-1.07%

- Notes:** (1) Hospital group includes both PPS and CAH facilities.  
(2) Hospitals with extreme margin values for each specific category (inpatient, outpatient, subprovider etc.) are excluded from the group values calculation. "Hospital Count" is the number of hospitals with a valid inpatient, outpatient or total margin. Therefore, the hospital count in this table may be different from hospital count in "Hospital Distribution Trend", which is the number of hospitals with a valid total margin.  
(3) Although Indirect Medical Education (IME) payments for Medicare Managed Care patients are included in the cost report, they are purposely excluded in this analysis because the associated costs for the managed care patients are not reported.  
(4) List of hospitals represents those hospitals currently members of a selected group. Counts reflect total group members during individual years which may result in higher/lower counts than current group members.  
(5) Local Health System and Congressional District are classified based on Master List information provided by state associations.  
(6) Small/Medium/Large hospitals are defined based on adjusted discharge number. Small Hospitals = Hospitals with adjusted discharges less than 800 (CAH) or 6,000 (PPS); Large Hospitals = Hospitals with adjusted discharges greater than 3,000 (CAH) or 23,000 (PPS); Medium Hospitals = Hospitals with adjusted discharges in the middle range.